



**New for 2018!**

We are changing things up. We know everyone is busy and has a hard time getting ready for the sale and to the sale. So, we are bringing the horses to you, through your smartphone or computer that is!

We will advertise your horses for a flat fee. It makes things more convenient for the seller and the buyers, and no commission to pay.

We can get your horse seen by over 10,000 Facebook followers alone, not to mention our website and email blasts.

Please get signed up on our email list to stay current with what's going on.

For more information please contact Jeff or Amy at (541) 567-6649 or visit [www.hermistonhorsesale.com](http://www.hermistonhorsesale.com).

**Northwest Livestock  
Commission, LLC**

PO Box 953

Hermiston, OR 97838

Phone: (541) 567-6649

Fax: (541) 567-2821

[www.nwlivestock.com](http://www.nwlivestock.com)



28871 NW Livestock Rd

Hermiston, OR 97838

**"SALE EVERY TUESDAY AT 11:00 AM"**

**UPCOMING SPECIAL SALES**

**\*\*Tuesday Sale's start  
at 11am with small  
animals\*\***

Please keep checking  
back with us for any  
upcoming special  
sales.

## SPRING IS HERE!!

It seems hard to believe we are well into 2018. We had a great fall run and the spring cattle prices have been even better. Feeder calf prices have made a turn around and have had a positive feeling for everyone. Butcher cattle prices have gone up as well. We are hoping this up swing on prices continue through 2018.

Please give us a heads up when you are bringing your calves to sell. We want to market them to the best of our ability. If you have any questions on the sales or the best way for us to market your cattle, please call anytime.

There are a few ways for producers to hold value in your calves between now and the time you bring them to the sale barn. Feel free to call and visit about those. A thing to remember when selling your cattle, it's always better to have more than 1 person bidding on your cattle. That's the great thing about the sale barn.

Again, we want to thank our consignors for their continued loyalty and letting us market your cattle. It's great to see new faces consigning and buying. Thank You!!

## ABOUT THE MARKET

The cow market has gotten stronger the last month. The feeder calves, with the exception of a negative USDA report here and there, have gained ground as well. On the average feeder calves are up \$100-\$200 a head from last year at this time. So things are looking up!

### 1/23-2/20 2018 Market Report

Feeder Cattle, Good Quality

#	Heifers	Steers
300-400#	\$1.45-\$1.60	\$1.80-\$1.96
400-500#	\$1.50-\$1.66	\$1.80-\$2.05
500-600#	\$1.45-\$1.63	\$1.60-\$1.99
600-700#	\$1.35-\$1.50	\$1.50-\$1.77
700-800#	\$1.20-\$1.40	\$1.35-\$1.53

Butcher Cattle

#	Cows	Bulls	Good Quality Cutting Bulls
400-500#			\$1.35-\$1.50
500-600#			\$1.30-\$1.46
600-700#			\$1.10-\$1.30
700-800#		\$1.00-\$1.12	
800-900#	\$.60-\$.76	\$1.00-\$1.15	
900-1000#	\$.60-\$.77	\$.90-\$1.17	
1000-1100#	\$.70-\$.95	\$.65-\$.72	
1100-1200#	\$.70-\$.96	\$.65-\$.83	
Over 1200#	\$.60-\$.82	\$.65-\$.96	

## FEEDER SALES

**\*\*We have changed the sale order on scheduled feeder sale days. We start with small animals at 11am and go directly into the feeder calves, then sell butcher animals. This has been a good change for our consignors selling calves on those days, to be sold in a timely manner.\*\***

### VIDEO SALES

We have had good success with truckload lots on our video sales. Call Jeff for upcoming sales and information.

### HAULING

Need help hauling cattle in, or getting purchased cattle to your place? Give us a call. 541-567-6649

### BUYING

If you need help getting cattle purchased, please call us and we will help you out.

---

**Please check out**  
**[www.nwlivestock.com](http://www.nwlivestock.com) for**  
**weekly updated market**  
**reports and special sales!**

